Konstantinos Zinonos | Strategic Program/ Project Manager & Head of PMO

♣ Limassol▶ 99400412▶ kzinonos@gmail.com

Professional Profile

Results-driven program and project management professional with 15 years of experience delivering complex, high-value initiatives in fintech and technology. Skilled in collaborating with senior leadership and boards to drive transformation, optimize portfolios, and execute enterprise-wide programs.

Proven ability to manage multimillion-dollar projects, ensuring timely delivery, budget alignment, and business value realization. A modern project manager leveraging Al-driven tools, Agile methodologies, and automation to enhance efficiency, with expertise in JIRA, Confluence, ClickUp, and MS Project.

Certified in PMP, PMI-ACP, PMI-PBA, and PRINCE2 Agile, with deep expertise in AI-enabled forecasting, risk governance, and results-driven execution. Adept at building high-performance teams, establishing governance frameworks, and aligning programs with long-term business goals to drive measurable success.

Core Skills

- Enterprise-Wide Strategic Planning
- · Risk Assessment
- Data-Driven Decision Making
- Process Automation
- Emotional Intelligence

- Project & Portfolio Management
- Al prompt engineering
- Stakeholder Engagement
- Agile, Scrum & Hybrid Methodologies
- · Business Analysis

Career Summary

Apr 2024 - Present

Deriv [Financial Services / FinTech], Limassol Senior Program/ Project Manager

Outline

Deriv is a leading fintech pioneer specializing in online trading solutions. In my role, I have worked closely with senior executives to drive enterprise-wide strategic initiatives, ensuring successful execution and meaningful business impact. I am responsible for implementing Al-powered project management tools, enhancing risk assessment processes, and leading automation initiatives to improve operational efficiency and data-driven decision-making.

Key Responsibilities

- Oversaw the successful implementation of a complex Partner Management System, ensuring seamless deployment to enhance operations and partner collaboration.
- Led enterprise-wide strategic programs, ensuring alignment with organizational objectives and fostering strong collaboration with C-suite executives.
- Implementing Al-driven project procedures, increasing forecasting accuracy by 40% and improving investment decision-making.
- Utilizing retrieval-augmented generation (RAG) applications to enhance corporate knowledge retention, improving project execution speed and decision support.
- Spearheading workflow automation initiatives, reducing manual efforts and increasing efficiency across teams.

Tickmill [Financial Services / FinTech], Limassol Head of PMO / Senior Project Manager

Outline

Tickmill is a global multi-asset broker specializing in forex, stocks, cryptocurrencies, and derivatives. I have led the PMO, working closely with executives to enhance governance, streamline project selection, and drive high-impact initiatives, including MT5 deployment, crypto and stock expansion, and compliance-focused projects.

Key Responsibilities

- Established and led the PMO, transforming it into a strategic partner to the executive team, ensuring alignment with corporate priorities and business growth initiatives. Managed a team of five project managers, enabling a high-performance culture and driving successful execution of strategic programs.
- Integrated business intelligence dashboards, providing real-time insights into project KPIs, financial health, and risk metrics.
- Standardized project governance, risk management, and reporting frameworks, leading to a 25% increase in project success rates.
- Executed high-impact strategic projects, driving the deployment of MT5, expansion into Stocks and Crypto, the launch of a Copy Trading platform, and compliance-driven initiatives.
- Conducted competitive and market analysis to identify strategic opportunities and gaps, ensuring informed decision-making for executive leadership.
- Developed and implemented a structured prioritization framework, ensuring that high-impact projects were selected based on strategic alignment and business value.
- Directed a multi-million-dollar portfolio, ensuring financial accountability and maximizing ROI through data-driven prioritization strategies.

Feb 2019 - Apr 2020

IB - Influencing Business [Maritime Software Solutions], Limassol Operations Manager / Senior Project Manager

Outline

Played a key role in driving strategic expansion initiatives across emerging markets, securing new revenue streams and enhancing the company's competitive positioning. Led market analysis and performance assessments, providing critical insights that optimized business growth strategies and opportunity identification. Spearheaded cross-functional process improvement initiatives, streamlining operations and increasing efficiency by 20%. My contributions ensured that IB remained adaptable in a r

Aug 2018 - Feb 2019

Supernova consulting [SAP], Limassol Head of PMO / Senior Project Manager

Outline

Drove digital transformation initiatives to enhance project governance and execution efficiency. Contributed to the implementation of standardized project tracking systems, improving transparency and risk mitigation across the organization. By integrating Agile methodologies and automation tools, streamlined project workflows, optimized resource allocation, and improved delivery timelines.

Feb 2012 - Aug 2018

Spectec [Maritime Software Solutions], Limassol Project Manager - Business Analyst

Outline

Managed projects focused on enhancing maritime software solutions. Oversaw the development of the Voyage Management module, enabling real-time fuel efficiency monitoring and optimization for shipping clients. Designed and implemented structured training programs, cutting training costs to one-third while significantly improving workforce competency. Contributed to operational efficiency improvements through process optimization and digitalization.

Amdocs [Telecommunications Technology], Limassol Subject Matter Expert

Outline

Optimized telecom billing systems, across multiple regions. Collaborated with cross-functional teams to implement process improvements that streamlined billing operations and reduced errors. Focused on enhancing automation and system reliability, ensuring seamless integration of billing solutions across global telecom networks.

Education

• BSc in Computer Science | Southampton University | Sep 2006 - Jun 2009

Additional

Certifications

PMP (Project Management Professional) | PMI (01/2021 - Present) PMI-ACP (Agile Certified Practitioner) | PMI (04/2018 - Present) PMI-PBA (Professional in Business Analysis) | PMI (04/2017 - Present) PRINCE2 Agile Practitioner (10/2020 - Present) Al Prompt Engineering Certification (2025) Automating Project Workflows with AI (2025)